

## Q: Why is Olympus Lending Successful?

**Doug:** We pride ourselves on having a hands-on touch with small business owners. We strive to provide an entrepreneurial feel to entrepreneurs. We know all business have different circumstances and needs for funding. Every business owner that applies for funding from Olympus Lending has a dedicated rep to assist them in their funding process and be an ongoing point of contact after they have been funded. We have a 70% return customer rate, and we feel that number is high because of the service we provide to small businesses.



## Q: How does the Olympus Loan Partnership Program work?

**Doug:** We have partnered with many master dealers, wholesalers, and manufacturers to offer our programs to their buyers. This is where we see the most success and satisfaction with all parties. The partners have a unique application to provide to the dealers to get approved on a credit limit to spend with them. In most cases the partner will provide the invoice to Olympus Lending directly to pay on the dealer's behalf or there are many affiliate programs we have with our partners. When a dealer gets funding directly through an Olympus Lending partner, they will receive better rates on their terms.

## Q: What is the cost to pay back the loans?

**Doug:** All loan terms will vary based on worthiness of the application. Rates as low as 4% are given and up to 36%. However, these rates are based on a yearly % and the majority of the terms we have in the wireless industry are 3-6 months cutting out on the yearly rate. We also provide early buyout options on all of the funding programs provided in this industry.